

OSPI Model Framework: Financial Fitness (Finance) Correlation to Virtual Business – Personal Finance

Unit 1: Financial Responsibility and Decision Making

Standard: Use a rational decision-making process as it applies to the roles of citizens, workers, and consumers

Competencies	Virtual Business Lessons
Apply reliable information and systematic decision making to personal financial decisions.	Time Management & Health Finding a Job Budgeting & Saving Finding an Apartment Buying a Car Shopping Choosing & Balancing a Checking Account Getting a Credit Card Fixing Your Credit Education & Advancement Using Online Banking Paying Your Taxes Intro to Investing Risk vs. Return Diversification Investing for Retirement Buying a Home Insurance New Career Project Multiplayer Competitions
Find and evaluate financial information from a variety of sources.	
Apply the decision-making process to various types of decisions at different stages of the life cycle.	
Apply opportunity costs and trade-offs to financial decision making.	
Recognize the consequences of economic choices.	
Differentiate between types of financial decisions and identify those for which a formal decision-making process should be used.	
Apply the concept of marginalism to decision making.	
Evaluate the impact of technology on individual and family resources.	

Unit 2: Career Awareness

Standard: Assess personal skills, abilities and aptitudes and personal strengths and weaknesses as they relate to career exploration and development. Use a variety of research tools (e.g., computer-assisted programs, newspapers, books, professional and trade associations, informational interviews, job shadowing,

career fairs, and the Internet) in the career exploration process. Relate the importance of workplace expectations to career development.

Competencies	Virtual Business Lessons
<p>Compare personal skills and aptitudes with various career options.</p> <p>Correlate personal characteristics with the requirements of specific jobs within career clusters.</p> <p>Identify transferable competencies and job-specific skills related to career and job options.</p> <p>Identify personal strengths and weaknesses.</p> <p>Apply knowledge gained from individual assessment to a comprehensive set of goals and an individual career plan.</p>	<p>Time Management & Health</p> <p>Finding a Job</p> <p>Education & Advancement</p> <p>New Career Project</p> <p>Multiplayer Competitions</p>

Unit 3: Income

Standard: Identify various forms of income and analyze factors that affect take-home pay.

Competencies	Virtual Business Lessons
<p>Identify various ways people earn a living.</p> <p>Discuss how income from employment is affected by factors such as supply and demand, geographic location, level of education, type of industry, union membership, productivity, skill level, and work ethic.</p> <p>Identify benefits as a component of total income.</p> <p>Compare and contrast compensation packages that include varying levels of wages and benefits.</p> <p>Differentiate between earned and unearned income and identify sources of unearned income (e.g. interest, rent, and profit)</p>	<p>Finding a Job</p> <p>Education & Advancement</p> <p>Budgeting & Saving</p> <p>Intro to Investing</p> <p>Risk vs. Return</p> <p>Investing for Retirement</p> <p>Paying Your Taxes</p> <p>New Career Project</p> <p>Multiplayer Competitions</p>

<p>Differentiate between gross and net income.</p> <p>Analyze how career choice, education, and skills affect income and goal attainment.</p> <p>Calculate personal tax liabilities for various types of taxes (e.g. property, income, sales, FICA, and Medicare) (payroll)</p> <p>Explain the impact of taxes on personal financial planning.</p> <p>Calculate net pay.</p> <p>Investigate employee benefits and incentives.</p>	
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Unit 4: Planning and Money Management

Standard: Organize personal finances and use a budget to manage cash flow.

Competencies	Virtual Business Lessons
<p>Evaluate the need for personal and family financial planning.</p> <p>Analyze factors in developing a long-term financial management plan.</p> <p>Demonstrate components of a financial planning process that reflect the distinction between needs, wants, values, goals, and economic resources.</p> <p>Define fixed and variable expenses and categorize expenses as fixed or variable.</p> <p>Construct and use a financial plan and evaluate it according to short- and long-term goals.</p> <p>Describe how income and spending patterns change throughout the life cycle.</p> <p>Examine the role of saving and investing in creating a financial plan.</p>	<p>Finding a Job</p> <p>Budgeting & Saving</p> <p>Shopping</p> <p>Finding an Apartment</p> <p>Buying a Car</p> <p>Buying a Home</p> <p>Intro to Investing</p> <p>Risk vs. Return</p> <p>Investing for Retirement</p> <p>Diversification</p> <p>New Career Project</p> <p>Multiplayer Competitions</p>

Unit 5: Saving and Investing

Standard: Evaluate savings and investment options to meet short- and long-term goals.

Competencies	Virtual Business Lessons
<p>Discuss how savings contributes to financial well-being.</p> <p>Differentiate between saving and investing.</p> <p>Describe the advantages and disadvantages of various savings and investing plans.</p> <p>Apply criteria for choosing a savings or investment instrument (e.g. market risk, inflation risk, interest risk, liquidity, and minimum investment).</p> <p>Describe how to sell and buy investments.</p> <p>Explain why a savings and investing plan changes as one proceeds through the life cycle.</p> <p>Evaluate the tax incentives available for certain investments.</p> <p>Analyze factors in developing a long-term financial management plan.</p>	<p>Budgeting & Saving</p> <p>Intro to Investing</p> <p>Risk vs. Return</p> <p>Investing for Retirement</p> <p>Diversification</p> <p>New Career Project</p> <p>Multiplayer Competitions</p>

Unit 6: Buying Goods and Services

Standard: Apply a decision-making model to maximize consumer satisfaction when buying goods and services.

Competencies	Virtual Business Lessons
<p>Develop communication strategies for discussing financial issues.</p> <p>Implement decisions about providing safe and nutritious food; clothing; housing and furnishings; and transportation to meet family and individual needs.</p> <p>Apply a rational decision-making process to buying decisions.</p>	<p>Time Management & Health</p> <p>Shopping</p> <p>Buying a Car</p> <p>Finding an Apartment</p> <p>Buying a Home</p> <p>Budgeting & Saving</p> <p>New Career Project</p> <p>Multiplayer Competitions</p>

<p>Apply comparison buying practices.</p> <p>Discuss various ways competition among buyers helps the consumer.</p> <p>Describe reasons why there are variances in price for a given item bought from different providers.</p> <p>Compare the costs and benefits of purchasing, leasing, and renting.</p> <p>Calculate the costs of utilities, services, maintenance, and other expenses.</p> <p>Demonstrate management of individual and family resources including food, clothing, shelter, health care, recreation and transportation.</p>	
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Unit 7: Banking and Financial Institutions

Standard: Evaluate services provided by financial deposit institutions to transfer funds

<p>Competencies</p> <p>Identify various types of financial institutions and list basic services provided by each.</p> <p>Identify the rights and responsibilities associated with using a checking account.</p> <p>Describe the steps involved in opening and using a checking account.</p> <p>Evaluate the impact of technology on individual and family resources.</p> <p>Differentiate among types of electronic monetary transactions (e.g. debit cards, ATM, and automatic deposits/payments).</p> <p>Identify other means of transferring funds.</p> <p>Evaluate services and related costs associated</p>	<p>Virtual Business Lessons</p> <p>Shopping</p> <p>Choosing & Balancing a Checking Account</p> <p>Using Online Banking</p> <p>New Career Project</p> <p>Multiplayer Competitions</p>
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<p>with financial institutions.</p> <p>Describe and use the steps involved in the bank reconciliation process.</p> <p>Compare costs and benefits of online and traditional banking.</p>	
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Unit 9: Credit and Debt

Standard: Analyze factors that affect credit worthiness, borrowing and managing debt.

Competencies	Virtual Business Lessons
<p>Explain when and why borrowing is used for the purchase of goods and services.</p> <p>Describe the risks and responsibilities associated with using credit.</p> <p>Identify the opportunity cost of credit decisions.</p> <p>Identify methods of establishing and maintaining a credit rating.</p> <p>Determine advantages and disadvantages of using credit.</p> <p>Evaluate the various methods of financing a purchase.</p> <p>Define interest as a cost of credit and explain why it is charged.</p> <p>Analyze credit card features and their impact on financial planning.</p> <p>Explain how the amount of principal, the period of the loan, and the interest rate affect the amount of interest charged.</p> <p>Explain why the interest rate varies with the amount of assumed risk.</p>	<p>Getting a Credit Card</p> <p>Fixing Your Credit</p> <p>Buying a Car</p> <p>Buying a Home</p> <p>New Career Project</p> <p>Multiplayer Competitions</p>

<p>Calculate a payment schedule for a loan.</p> <p>Analyze various sources and types of credit.</p> <p>Explain credit ratings and credit reports and describe why they are important to consumers.</p> <p>Identify the components listed on a credit report and explain how that information is used and how it is received by and reported from the credit reporting agencies.</p>	
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Unit 9: Risk Management and Insurance

Standard: Analyze choices available to consumers for protection against risk, fraud, and financial loss.

Competencies	Virtual Business Lessons
<p>Identify risks and how to gain protection against the consequences of risk.</p> <p>Explain the role of insurance and financial planning.</p> <p>Explain how all types of insurance are based on the concept of risk sharing and statistical probability.</p> <p>Explain the purpose and importance of property and liability insurance protection.</p> <p>Explain the purpose and importance of health, disability and life insurance protection.</p> <p>Explain why insurance needs change throughout the life cycle.</p>	<p>Insurance</p> <p>New Career Project</p> <p>Multiplayer Competitions</p>